

PERSON SPECIFICATION FOR THE POSITION OF CONSULTANT

General Profile

The successful candidate will: -

1. Able to evidence a minimum of four years working in a consultancy or research environment;
2. Highly intelligent - graduate caliber;
3. A confident, independent decision maker with a passionate interest in what makes people and organisations tick;
4. An accurate and effective communicator, extremely proficient in the English Language, Number Skills and I.T. with high level analytical ability;
5. A highly organised "completer-finisher" with rigorous attention to detail, who takes pride in seeing a job through;
6. Enthusiastic about working in a creative environment and passionate about achieving quality outcomes both for the Company's clients and the Company itself;
7. Capable of and enjoy leading, managing and working effectively as part of a team with a personal style which motivates and engenders confidence;
8. Prepared to work evenings and weekends when the occasion demands;
9. Prepared to travel extensively in the U.K. and internationally as and when required;

Essential Skills and Experience

10. Possessed of good interpersonal skills, which will facilitate strong and productive working relationships with clients, colleagues and external partners;
11. Experienced in dealing directly with clients;
12. A strategic thinker - able to analyse qualitative and quantitative data identifying the salient issues and strategic implications;

13. Able to prepare formal proposal documents, write stimulating and insightful reports, construct and deliver articulate and cogent presentations;
14. Able to explain and present complex issues and information concisely and in an accessible way to a variety of audiences;
15. Able to work on his/her own initiative, manage time effectively, work accurately and quickly under pressure and meet deadlines;
16. Able to adapt and respond to unexpected changes in specifications and deadlines;
17. Capable of keeping up-to-date with new methodologies and software;

Experience / Interest Which Would Be Useful Though Not Essential

18. Experience of dealing with international clients;
19. Experience with Apple Macs.